

# Large Enterprise / Financial Services in Canada

## Introduction

This case study of Paysafe is based on a November 2017 survey of SQL Safe Backup customers by TechValidate, a 3rd-party research service.



“We were able to save considerable space on the backup drives because of the advanced compression that SQL Safe Backup offers.”

“Having SQL Safe Backup provided us with the means to centrally manage all the databases backups. The dynamic compression and network resilience is an amazing feature and the reporting is excellent.”

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select SQL Safe Backup:

- Were unable to manage an entire backup environment via a centralized console
- Were missing RPOs because of an insufficient number of data recovery points
- Had too much time and money spent on managing backup and recovery

## Use Case

The key features and functionalities of SQL Safe Backup that the surveyed company uses: Has 10 to 24 SQL Server databases in their environment.

## Results

The surveyed company achieved the following results with SQL Safe Backup:

- Team impact:
  - Have faster backup and recovery times
  - Can more easily predict future resource needs
- Organizational impact:
  - Gained confidence that an entire environment is adequately backed up
  - Ensured organizational compliance via policy-based management
  - Reduced their cost of managing backups and recoveries
- Reduced:
  - Backup time: 60% to 80%
  - Backup storage requirements: more than 80%
  - Backup inefficiencies/failures: 60% to 80%
  - Recovery time: 60% to 80%
  - Missed RPOs, RTOs, and SLAs: more than 80%
  - Backup-related IT costs: more than 80%
- Rates the following capabilities of SQL Safe Backup as compared to its competition:
  - User-friendliness: significantly better
  - Dynamic compression: significantly better
  - Advanced recovery options: significantly better
  - Alerting: significantly better
  - Reporting: significantly better
  - Policy-based management: significantly better

### Company Profile

Company:  
**Paysafe**

Company Size:  
**Large Enterprise**

Industry:  
**Financial Services**

### About SQL Safe Backup

SQL Safe Backup saves money by reducing database backup time by up to 50% over native backups and reducing backup disk space by up to 95%. It also enables complete hands-free automated backup of entire SQL Server infrastructures and ensures compliance with the backup and recovery policies of organizations.

#### Learn More:

[IDERA](#)

[SQL Safe Backup](#)